

BHEL wishes to enter into Rate Contract / Framework Agreement for supply of "TRANSDUCER". Rate Contract Agreement will be valid for a period of **18 months** for ordering from the date of Rate Contract finalization. The total requirement for the period is as given in enquiry copy separately. Same need to be supplied against Purchase Orders issued to supplier(s) time to time during the rate contract period.

Instructions for supplier(s) :

- 1) Quotations are invited in TWO PART BID only. Price bid(s) shall be opened only of PQC (Pre-Qualification Criteria) qualified and-Techno-Commercially acceptable bidders. Quotation received in SINGLE BID will normally be rejected and will be considered only if the bid is PQC qualified & techno-commercially acceptable without seeking any clarifications from the bidder.
- 2) BHEL prefer the information to be furnished exactly in this format which will help to minimize repetitive clarifications / confirmations.
- 3) Ensure to sign and affix seal on each page of this annexure and submit along with your Techno-commercial bid.
- 4) However, if any of the terms of clause is not covered in this Annexure, same may be indicated separately in your techno-commercial bid.
- 5) Acceptance of all the following terms & conditions is required in your offer. The same is to be signed by bidder(s) and submitted along with offer.

Commercial Terms & Conditions

S.No	BHEL's Parameter	Complied/ Not complied
1	Terms of delivery: FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & insurance in supplier's A/c and inclusive in quoted rate.	Confirm
2	GST Extra as applicable: (HSN codes are mandatory for each item quoted)	
3	Packing & forwarding charges: To be quoted in % of Basic price / If not indicated then NIL.	Nil , if not mentioned
4	Delivery Schedule: Delivery of Transducers required shall be within 90 days from issue of PO to vendor.	
5	Monthly Capacity: (please indicate separately if any MOQ is there)	
6	Validity of offer: 120 days from the date of tender opening.	Confirm
7	Quantity indicated in enquiry is tentative & PO will be placed item wise after receipt of customer PO.	Confirm
8	Splitting of quantity among more than one vendor required in a ratio of 65:35 is applicable. (Splitting of quantity in ratio of 65:35 with L1 rate (RC will be split between, two parties in the ratio of 65:35 (provided more than two acceptable offers are there) for each item. Sequentially L2, L3 --- bidders will be counter offered for price match with rate of L1 bidder, if rejected then next rank bidder will be counter offered subsequently, for splitting of order. In case none of the vendors from L2 to H1, accepts the counter offer rate(s), then the entire quantity shall be contracted with the L1 bidder.	Confirm
9	Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the orders against rate contract, without any escalation/increase for any reason,	Confirm
10	Payment Term:- 100% payment in 90 days of receipt (45 days for MSE manufacturers, UDYAM certificate is required for the same), subject to acceptance of material at BHEL and submission of all relevant documents at BHEL, on direct presentation of the documents.	Confirm
11	For vendor covered under MSE If yes, for MSE suppliers (manufacturers only), a copy UDYAM certificate is required)	Confirm
12	Evaluation of tender: Item wise L1 basis	Confirm
13	Penalty Clause: Please accept BHEL's standard penalty clause "An unconditional penalty of half percent (0.5%) of the price of the goods in arrears per week subject to a maximum of 10% of the order value"	Confirm
14	With Reference to Government of India Guidelines of Preference to Make in India Order Dated 04 June 2020, Please Inform Your Status as Class (either as Class I or Class II) of Supplier for This Item. [Class I-Local Supplier Has Local Content Is Equal To Or More Than 50 % & Class II-Local Supplier Has Local Content More Than 20 % But Less Than 50 %].	
15	Reverse Auction : BHEL shall be resorting to Reverse Auction (as per RA Guidelines as available on www.bhel.com) for this tender. Reverse Auction will be conducted if two or more bidders are techno-commercially qualified. In case of two or three qualified bidders, there shall be no elimination of H1 bidder (whose quote is highest in sealed envelope price bid). In case of four qualified bidders, the H1 bidder shall be eliminated whereas in case of five qualified bidders, H1 & H2 bidders shall be eliminated. However, in case of six or more qualified bidders are available, RA would be conducted amongst first 50% of the bidders arranged in the order of prices from lowest to highest. Number of bidders eligible for participating in RA would be rounded off to next higher integer value if number of qualified bidders is odd (e.g. if 7 bids are qualified, then RA will be conducted amongst lowest four bidders). However, there will be no elimination of qualified bidders who are MSE or qualifying under PPP-MII, Order 2017, provided their bids are within their respective margin of purchase preference (presently 15% for MSEs and 20% for PPP-MII, or as amended from time to time).	Confirm
16	Packing Instruction: Utmost care must be exercised in packing and transporting the finished material, PO NO / Gross weight / Net weight should be mentioned in bold letters, on each case / Box. Packing list shall be furnished along with each consignment.	Confirm

Annexure-II:**Enquiry E4943022**

17	Basis for deciding lowest (L1) offer: <ul style="list-style-type: none"> Only offers meeting the terms and conditions of the enquiry will be considered. All the offers shall be compared for total cost to BHEL stores. In the course of evaluation, if more than one bidder happens to occupy L-1 status effective L-1 will be decided by soliciting discounts from the respective L-1 bidders in sealed envelope and will be open in tender room. In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in presence of the respective L-1 bidders or their representatives. Ranking will be done accordingly. BHELs decision in such situations shall be final and binding. Offers having deviations to the terms and conditions will be suitably loaded or liable to be rejected. 	Confirm
18	Guarantee/Warranty requirements : As per BHEL standard terms & condition.	Confirm
19	Contact person & Contact number (Mobile & Landline)	
20	Email ID of contact person	
21	It is not necessary that PO will be placed for all the items. PO will be placed for items only for which customer requirement exists.	Confirm
22	PO No. & Material code may be mentioned on packing box else material may be rejected by store.	Confirm
23	In addition to above, BHEL Bhopal's General terms & conditions BP200102A from a part of tender. A copy of same can be downloaded / seen from https://bpl.bhel.com/mm/asc_docs/BP_200102.pdf	Confirm
24	Any deviations to above T&C will not be accepted, is so your offer will be suitably loaded before evaluation.	Confirm
25	Above conditions supersede any T&C quoted by vendor against subject enquiry.	Confirm
26	Following Documents are required for evaluation along with offer:- <ol style="list-style-type: none"> Compliance to technical specification (Duly filled, Signed & Sealed) Catalogues of items quoted Compliance of Commercial T&C ; Annexure-II (Duly filled, Signed & Sealed) Compliance of GTC BP200102A (Duly filled, Signed & Sealed) Make in India Declaration (as per format attached) (Duly filled, Signed & Sealed) MSE (UDYAM) Certificate, if applicable 	

Please submit offer in line with above terms and conditions otherwise offer may be rejected

Mgr. (MM-SCR)

Bidder's seal & Sign

Letter Head

Ref. No.....

Date-

To,

Bharat Heavy Electricals Limited

Piplani, Bhopal-462022

Subject: - Certification regarding local content

Reference: BHEL Tender Enquiry No (GeM Bid no.)

Name of items :.....

Dear Sir,

We hereby certify that the quoted items offered by us against above Enquiry No. is having local content of%

Further, to certify that the local content % certified above is in line with definition of Local content given in point no 2 of Public Procurement (Preference to Make in India), Order 2017 and we qualify as **Class –I** .
(Class-I/ CLASS-II/Non-Local supplier-fill in one which is applicable) local supplier.

We further confirm that details of location at which the local value addition is made will be at.....

I hereby declare that the details furnished above are true and correct to the best of my knowledge and belief and I undertake to inform you of any changes therein, immediately. In case any of the above information is found to be false or untrue or misleading or misrepresenting, I am aware that I may be held liable for it.

Yours very truly

Seal & Sign